

Partnership for Protection

Customer Name and Armor Healthcare

Pricing Summary Sheet

Product	Full Containers FOB Port of Departure	Full Containers Port of Entry	Full containers delivered to Customer Warehouse	Armor Healthcare Warehousing	60 Case Min. Orders to their individual DC's
PF Latex Exam Gloves Textured, 10/100	\$	\$	\$	\$	\$
PF Latex Exam Gloves Smooth, 10/100	\$	\$	\$	\$	\$
PF Stretch Vinyl Exam Gloves, 10/100	\$	\$	\$	\$	\$
Pwd Latex Exam Gloves, 10/100	\$	\$	\$	\$	\$
PF Vinyl Exam Gloves, 10/100	\$	\$	\$	\$	\$
PF Nitrile Exam Gloves, 10/100	\$	\$	\$	\$	\$

Terms: Net of all terms.

Pricing Option Services Included

Packaging Development and Review	Included	Included	Included	Included	Included
Factory Communications/Scheduling	Included	Included	Included	Included	Included
Factory & QA Inspections	Included	Included	Included	Included	Included
All Financing & Credit Issues with Factory	Included	Included	Included	Included	Included
Product Specification Maintenance	Included	Included	Included	Included	Included
Product Liability Insurance	Included	Included	Included	Included	Included
Placement of Purchase Order with Factory	Included	Included	Included	Included	Included
Customer Notification	Included	Included	Included	Included	Included
Confirmation of order	Included	Included	Included	Included	Included
Ocean Freight	Not Included	Included	Included	Included	Included
Marine Insurance	Not Included	Included	Included	Included	Included
Brokerage Fees	Not Included	Included	Included	Included	Included
Custom Clearance Fees	Not Included	Included	Included	Included	Included
FDA Clearance	Not Included	Included	Included	Included	Included
Shipping Tracking Information	Not Included	Included	Included	Included	Included
Inland Domestic Transportation (Rail)	Not Included	Not Included	Included	Included	Included
Door Delivery (Rail to Customer's Door)	Not Included	Not Included	Included	Included	Included
FDA Quarantine	Not Included	Not Included	Not Included	Included	Included
Inbound QA Inspection	Not Included	Not Included	Not Included	Included	Included
Warehousing	Not Included	Not Included	Not Included	Included	Included
Palletizing	Not Included	Not Included	Not Included	Included	Included
Inventory Level Monitoring	Not Included	Not Included	Not Included	Included	Included
Just In Time Inventory	Not included	Not Included	Not Included	Included	Included
Freight from Armor to customer location	Not Included	Not Included	Not Included	Included	Included
Orders can be modified	Not Included	Not Included	Not Included	Included	Included
24 hour turnaround time	Not Included	Not Included	Not Included	Included	Included
Product Samples	Not Included	Not Included	Not Included	Included	Included



1031 2nd Street
Hudson, WI 54016

For more information, contact your Sales Representative at 715.381.9868

Optional Services Available

- Product Support & Training
- Direct Mail Campaigns
- Custom Point of Sale Material
- Sample Packs
- Tradeshow Attendance
- Cross-Website Appearance